

## The pioneer of litigation and arbitration funding is recruiting



This is a rare opportunity to bring your hard-earned experience as a successful relationship developer and sales person into a dynamic and fast-growing funder. Our origination team is the leading edge of our business, driving the deployment of the \$1 billion of capital in the Harbour Funds.

We are looking for a proven business originator to join us as a Director of Litigation Funding to source and close arbitration and litigation investment opportunities. A track record of business development success backed by a commercial outlook and a consultative sales approach are more important than a specific number of years PQE.

This is a role for someone who thrives in a very commercial environment, has high energy levels and a determination to create success.

You must be a team player, ready to be hands-on in commercial negotiation and be able to work to tight deadlines. A good understanding of how large scale commercial disputes are managed in England and Wales (and in other common law jurisdictions) will be helpful but less important than a deep and relevant network of relationships who trust you to bring them good solutions.

On offer is a good basic salary with an un-capped performance bonus that is directly related to your success in sourcing investment opportunities as well as a great benefits package. The role is London based.

Interested candidates should send their CV and a covering letter to [recruitment@harbourlf.com](mailto:recruitment@harbourlf.com), specifying 'Litigation Director (Sales)' in the subject field. Telephone and personal enquiries will not be considered. No agencies.